



MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
SACHSE ECONOMIC DEVELOPMENT CORPORATION

February 26, 2021

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened virtually via ZOOM in a public meeting at 5:30 p.m. on Thursday February 26, 2021, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as follows, to-wit:

Spencer Hauenstein, Tim Shivers, Jeff Bickerstaff-Council Liaison, Marcia Harris-Daniel, Teddy Kinzer, Tricia Lindsey, Angela Keeton, Niloufer Watkins, Leslyn Blake-ex-officio, and Gina Nash-ex-officio.

President Hauenstein called the meeting to order at 5:31 p.m.

Invocation and Pledge of Allegiance to the U.S. and Texas Flags.

Ms. Harris-Daniel led the group in Invocation and Pledge of Allegiance to the U.S. and Texas Flags.

Consent Agenda

- Approve the minutes of the January 21, 2021 regular meeting.
- Accept the monthly financial reports for the period ending December 31, 2020.

Mr. Shivers made a motion to approve consent agenda items as presented. Mrs. Lindsey seconded that motion and the motion was unanimously approved.

Regular Agenda Items

1. **Discuss and take action on the sale of a portable building on SEDC owned property at 5804 Billingsley Street, Sachse, Texas.**

Presidents Hauenstein stated this item is postponed until their regularly scheduled March meeting due to materials not being received in time for the board to review.

2. Discuss and take action on a grant for \$10,000.00 to 5 Loaves Food Pantry for purchase of a mobile vending truck.

Ms. Blake stated 5 Loaves Food Pantry has a desire to purchase a mobile vending truck that would be an extension of their “Coffee with a Purpose” program, which would have all the equipment necessary to run a coffee shop. The truck would create two part time jobs, as well as provide the opportunity for two to three special needs students that come to the pantry to learn additional life skills under their current “Transition to Life” program. Ms. Blake indicated the cost of the truck, equipment, and funding for staff for the first-year totals approximately \$81,000.00. They are seeking funds not just from the Sachse EDC, but also entities. This grant would be allowable through the boards current advertising budget. Ms. Blake noted that there is approximately \$30,000.00 remaining in the advertising budget and this grant if approved would take one third of the remaining available funds.

Audrey Wallace with 5 Loaves Food Pantry stated they are applying for an innovation grant by Channel 5 (Telemundo) and have also received a \$10,000.00 donation from Atmos Energy. She said the pantry is seeking a grant to apply towards the funding of the truck including the cost to acquire, staffing, etc. She indicated she is also seeking additional funding from Bank of America as well as another foundation. She should know by mid-April if they received funding from Channel 5. All proceeds from the truck will go back into the pantry.

Ms. Keeton asked what the hours of operation would be and if they plan on going to events or special places. Ms. Wallace replied that the truck will definitely go to special events, and would like to plan days to be at City Hall, the high school, and other locations. She is currently working with the Sachse Historical Society to set up outside the caboose.

Mr. Shivers asked how the coffee sales fit in with the mission of the pantry and estimated revenues from the truck. Ms. Wallace stated that the “Coffee with a Purpose” program came about after a mission trip, with the idea that the sale of the coffee would help purchase food for the pantry. She has partnered with a coffee farm in Honduras for the coffee with it originating out of Tomball, Texas. Each bag sold purchases 28 pounds of food, which covers the “delivery” fee set forth by the North Texas Food Bank. She also noted that they have another website that sells t-shirts, mugs, K-cups, etc. with all these proceeds going back to the pantry. Ms. Wallace stated she is expecting an additional \$3500 in sales.

Mrs. Lindsey stated she likes this idea and believes it will broaden the outreach of the pantry and asked how many families a week the pantry is currently serving. Ms. Wallace stated they currently serve 2,500 families a month.

Mrs. Harris-Daniel asked what type of opportunities is she expecting due to COVID and has she considered delivering food in the truck as well as outreach to other cities. Ms. Wallace said with COVID, the truck would do more pop-up events until other events were to take place. They currently use another vehicle for home deliveries, which they have done from the beginning. She would like to go to the surrounding cities including Wylie, Murphy, and Garland.

Mr. Kinzer asked what the net sales would be based on they yearly sales they are anticipating and if any monies were earmarked for the remaining part of the fiscal year in the advertising budget. Ms. Wallace stated they factored the first year of expenses including insurance, supplies, employees etc. into the grant funding. Ms. Blake stated they currently do have any of the advertising dollars

earmarked, but could be placed into trade shows, and/or digital or print advertising based on priority.

The board also discussed the timing with the grant, the timeline when the truck would be operational, remaining budgetary funds, and the value of issuing the grant based on the rate of return.

Mrs. Lindsey made a motion to table the item until the March meeting in order to repackage the grant differently. Ms. Keeton seconded that motion. Motion passes with a 6-1 vote. Mr. Shivers dissenting.

Executive Session

At 6:35 p.m., the Sachse EDC recessed into Executive Session to discuss the following items:

1. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.087: Deliberation regarding Economic Development Negotiations: Deliberation regarding economic development incentive for retail or commercial business projects seeking to locate within the City of Sachse.
2. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.074: Personnel: to deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of the CEO.

At 10:34 p.m., the Sachse EDC reconvened back into regular session.

No action was taken on either item.

Adjournment

Meeting was adjourned by President Hauenstein at 10:34 p.m.



Spencer Hauenstein, President



Leslyn Blake, CEO