



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS OF THE
SACHSE ECONOMIC DEVELOPMENT CORPORATION

August 20, 2020

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 5:00 p.m. on Thursday, August 20, 2020, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as follows, to-wit:

Spencer Hauenstein, Tim Shivers, Jeff Bickerstaff-Council Liaison, Marcia Harris-Daniel, Noel Hartley, Tricia Lindsey, Mike VanBuskirk, Niloufer Watkins, Leslyn Blake-ex-officio, Gina Nash-ex-officio

Regular Meeting Opening

- Call to Order.
 - President Hauenstein called the meeting to order at 5:11 p.m.
- Invocation and Pledge of Allegiance to the U.S. and Texas Flags.
 - Mr. Bickerstaff led the group in Invocation and Pledge of Allegiance to the U.S. and Texas Flags

Workshop Agenda

- **Discuss and consider action on revised SEDC Strategic Plan**
 - Ms. Blake presented action items for each plan objective and the Board discussed and made changes on several items. Ms. Blake will bring recommended start and complete dates and result measurements to the Board at the next meeting and then the Board will vote to finalize the plan and present to Council on 10/19.

Consent Agenda

- Approve the minutes of the July 16, 2020 regular meeting.
- Approve the minutes of the July 23, 2020 special meeting.
- Approve the minutes of the August 13, 2020 special meeting.
- Accept the monthly revenue and expenditure report for the period ending June 30, 2020 and the preliminary budget report for July 2020.
- Accept the Quarterly Investment Report for the quarter ending June 30, 2020.
- Approve the Consent Agenda Items as presented.

Mr. VanBuskirk made a motion to approve consent agenda items. Mr. Shivers seconded. Motion was passed by unanimous vote.

Regular Agenda Items

- **Receive update on 5th St. District Development**
 - The Urban Partners team provided an update on the status of their pending purchase and development agreement for the 5th St. District land and project.
- **Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.**
 - Ms. Blake provided an update on the following items:
 - COVID – 19 Response Plan
 - Website Focus Group
 - Small Business Focus Group
 - 5th St. District Land Appraisal
 - Commercial Development
 - Sales Tax
- **Discuss and consider action on the 2020-2021 fiscal year Sachse Economic Development Corporation annual budget.**
 - Ms. Blake presented the final budget for approval. Mr. VanBuskirk asked for clarification regarding the salary line item as to if approving the budget would be approving the positions presented. Ms. Blake responded that no, approving the salary line items authorized the funds but the Board would have the final decision as to how the funds were appropriated to current and future positions. Mr. Shivers questioned the amount paid for City of Sachse staff salaries. He also asked if the line items presented under BR&E/Attraction would pay for the webinars included in the Strategic Plan and Ms. Blake confirmed that they would.

Ms. Lindsey made a motion to approve the budget as presented. Ms. Harris-Daniel seconded. Motion was passed by unanimous vote.

Regular Meeting Closing

- **Adjournment**
 - Meeting was adjourned by President Hauenstein at 7:52 pm



Spencer Hauenstein, President



Leslyn Blake, CEO