



MINUTES OF THE REGULAR SCHEDULED MEETING OF THE BOARD OF DIRECTORS OF THE
SACHSE ECONOMIC DEVELOPMENT CORPORATION

Thursday, February 21, 2019

STATE OF TEXAS

COUNTIES OF DALLAS AND COLLIN

The Board of Directors of the Sachse Economic Development Corporation convened in a public meeting at 6:30 p.m. on Thursday, February 21, 2019, notice of the meeting having been posted as prescribed at the Sachse City Hall, 3815 Sachse Road, Building B, Sachse, Texas as required by Chapter 551, Local Texas Government Code. The role of duly constituted members of the Board of Directors was called, which members are as follows, to-wit:

Spencer Hauenstein, Mike VanBuskirk, Jeff Bickerstaff, Marcia Harris-Daniel, Tricia Lindsey, Tim Shivers, Niloufer Watkins, Leslyn Blake, Ex-Officio, Gina Nash, Ex-Officio

A. Regular Meeting Opening

1. Call to Order.

President Hauenstein called the meeting to order at 6:32 p.m.

2. Invocation and Pledge of Allegiance to the U.S. and Texas Flags.

Mr. Bickerstaff led the group in Invocation and Pledge of Allegiance to the U.S. and Texas Flags

B. Consent Agenda

1. Approve the minutes of January 30, 2019 Regular Meeting
2. Accept the Quarterly Investment Report for the period ending December 31, 2018.
3. Accept the monthly revenue and expenditure report for the period ending December 31, 2018 and preliminary budget report for January 2019.

Mr. VanBuskirk made motion to approve the Consent Agenda Items as presented and Ms. Harris-Daniel seconded. Motion was passed by unanimous vote.

C. Regular Agenda Items

1. Consider and take action on reports and presentations by the Sachse Economic Development Corporation President, Board Members, CEO and staff regarding items of community interest, special events, announcements and activities, office, industrial, commercial, retail, business retention and marketing projects.

Received staff update from CEO, Ms. Leslyn Blake:

- SEDC received the Community Impact Award from the Sachse Chamber of Commerce for Backyard on 5th and our work on the PGBT
- New Businesses Update

Received Marketing Report from Marketing Specialist, Mr. Brad Weber

- Community Impact Award
- Quarterly Promotion: PGBT District
- Sponsorships
- Leadership Sachse / Economic Development Day

Mr. Shivers indicated that he would like to see an update on follower increases as part of the monthly report.

2. Receive an update on SEDC Day for Leadership Sachse
 - March 7, 2019, the SEDC along with the Sachse Chamber of Commerce will facilitate an educational workshop for Leadership Sachse class
 - Participants will be provided with lunch at Backyard on 5th as well as meet the SEDC's Development Partner for 5th Street
3. Consider and act on formation of an SEDC Legislative Committee

CEO, Leslyn Blake proposed the need to develop a Legislative Committee in partnership with the City of Sachse that would promote the EDC's interest.

Mr. Bickerstaff presented on the need for an opportunity to address the legislature / individual legislators about issues that affect the EDC in cooperation with the City Manager's Office.

Ms. Nash spoke about how what happens in the legislature affects the City and the EDC and how the best strategy includes relationship building with legislators and legislative staff between now and the next legislative session.

Ms. Blake proposed that the board would appoint a Chairperson to vet the Committee and start planning for the following legislative session.

Mr. VanBuskirk proposed that at every event we sponsor, we invite legislators or staff to sit at our tables.

Ms. Watkins inquired about what exactly this Committee would do in Austin. Ms. Nash explained that it would be in accordance with what is on the agenda, whether it is a meeting, testimony or other activities.

Mr. Shivers indicated that the budgetary impact of pursuing this committee is minimal and that he would support that. Mr. Shivers agreed to lead the Committee as its Chairperson.

Mr. Bickerstaff made motion to appoint Tim Shivers as Chairperson of the Legislative Subcommittee and seconded by Ms. Lindsey. Motion was passed by unanimous vote.

Mr. Bickerstaff and Ms. Watkins volunteered to participate on EDC Legislative Subcommittee.

President Hauenstein asked if the Board would like to make a motion to appoint additional members, and a decision was made to leave as is.

4. Consider and act on operation of Backyard on 5th

CEO, Ms. Leslyn Blake shared the importance of continuing Backyard on 5th and how taxing it is on staff time to continue operations.

Ms. Blake recommended moving forward with Backyard on 5th and then indicated that she would present specifics in Executive Session.

D. Executive Session:

Adjourned into Executive Session at 7:24 pm

1. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.087: Deliberation regarding Economic Development Negotiations: Discussion of Economic Development incentive for a business prospect.
2. The Sachse Economic Development Corporation shall convene into Executive Session pursuant to Texas Government Code Section §551.072: Deliberation regarding the purchase, exchange, lease, or value of real property generally located within the City of Sachse along State Highway 78.

Adjourned from Executive Session and returned to Regular Meeting at 8:58 pm.

3. Take any action as a result of Executive Session.

Mr. VanBuskirk made a motion to “authorize the CEO of the EDC to execute a contract with a third party vendor for the operation of Backyard on 5th.” Mr. Shivers seconded. Motion failed with Mr. VanBuskirk, Mr. Shivers and Ms. Lindsey voting “yes”.

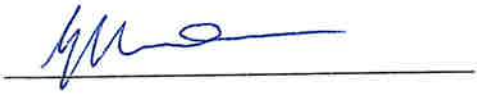
Mr. Bickerstaff made a motion to “Authorize continued operation of Backyard on 5th with internal staff with the expansion of the Part Time position as presented earlier (in Executive Session).” Ms. Watkins seconded. Motion passed with Mr. VanBuskirk and Mr. Shivers voting “no”.

Ms. Watkins made a motion to “authorize the CEO to execute and negotiate a lease agreement with 5 Loaves to operate a coffee house and upscale resale shop at 5804 Billingsley, Sachse, TX”. Seconded by Ms. Lindsey. Motion passed unanimously.

E. Regular Meeting Closing

1. Adjournment

Meeting was adjourned by Mr. Hauenstein at 9:03 pm.



Spencer Hauenstein, President



Leslyn Blake, CEO